

PETER DENZEL

Creative Designer / Sales / Marketing Manager

HELLO !

My name is Peter, or more commonly Pete. I am currently a Sales, Marketing and IT Manager for a global manufacturer. I have 20+ years' experience working in Sales, Marketing and IT. I am looking for a new long-term opportunity. I am a quick study and very reliable.



JOB EXPERIENCE

EAGLE AMERICA SALES CORP., 2010 - Current

SALES / MARKETING MANAGER - Handle day to day operations for all of North & South America. Sales, Marketing, Trade Shows, General Accounting, Shipping & Receiving Management, and IT Support.

DESERT ESTATE PHOTO LLC., 2018 - Current

PHOTOGRAPHER / PRODUCTION LEAD - Photograph, Videograph, Process, Edit and Publish content for Real Estate Listings.

CINE REPS USA, 2007-2010

SALES / MARKETING MANAGER - Handle day to day operations for USA. Sales, Marketing, General Accounting, Shipping & Receiving Management, and IT Support.

LIBEC USA INC., 2002-2007

SALES / MARKETING MANAGER - Handle day to day operations for all of North & South America. Sales, Marketing, Trade Shows, General Accounting, Shipping & Receiving Management, and IT Support.

DUNN TIRE CORP., 1996-2002

IT TECH / SALES SUPPORT - Maintain Computer & Network Systems, Installs , Security Checks, Shipping & Receiving Management, and General IT Support.



EDUCATION

ERIE COMMUNITY COLLEGE - ORCHARD PARK, NY - 1995

General Studies / Business Economics - 3.7 GPA

ORCHARD PARK HIGH SCHOOL - ORCHARD PARK, NY - 1992

General Studies / Music - 3.9 GPA



TRAINING

BUSINESS SKILLS TRAINING - 1998 - 2001

"WE CAN" CUSTOMER SERVICE TRAINING - 1999

"TAKE IT TO THE NEXT LEVEL" - CUSTOMER SERVICE TRAINING - 2002

COMMERCIAL INTELLISYS TRAINING - 2007

CUW, ISO NET, VPN, AND DOS TRAINING - 2007

GQUISS AND QUALITY CONTROL TRAINING - 2008

PROPER USE OF EMAIL AND INTERNET - 2007

RECORD MANAGEMENT - 2007

COMMERCIAL MARKETING CONCEPTS FOR CSR'S - 2007

DISCREPANCY MANAGEMENT TOOL (DMT) - 2007

CODE OF BUSINESS CONDUCT - 2007

U.S., ANTI-MONEY LAUNDERING, AND ANTIBOYCOTT LAWS - 2007

RAISE AND RESOLVE ETHICAL ISSUES - 2007

HOW TO HANDLE VIOLENCE IN THE WORKPLACE - 2007

PRIVACY AND DATA SECURITY - 2007

FMLA PROGRAM FOR EMPLOYEES - 2007/2008

OSD CSR RATE MOD - 2007/2009

ETHICAL DECISION MAKING - 2009

DIVERSITY TRAINING - 2008

PREVENTING SEXUAL HARASSMENT - 2007-2009

CONTACT



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SKILLS

PROFESSIONAL SKILLS

Microsoft Office Suite

Adobe CS5, CS6, Creative Cloud Suite

Windows Server 2003 / 2008 / 2012

Windows XP / Vista / 7 / 8.1 / 10 / 11

VPN / SQL

PERSONAL SKILLS

Customer Service

Communication

Management

Leadership

Problem Solving